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PUBLIC MEETING MINUTES: **DELAWARE REAL ESTATE COMMISSION**

MEETING DATE AND TIME: Thursday, September 12, 2013 at 1:00 p.m.

PLACE: Poly Tech Adult Education Conference Center

823 Walnut Shade Road, Dover, DE

MINUTES FOR APPROVAL October 10, 2013

MEMBERS PRESENT

Michael Harrington, Sr., Professional Member, Chairman Andrew Staton, Professional Member, Vice Chairman Ricky H. Allamong, Professional Member, Secretary Christopher J. Whitfield, Professional Member Vincent M. White, Professional Member Joseph F. McCann, Public Member Gilbert Emory, Public Member James C. Brannon, Jr., Public Member Patricia O'Brien, Public Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Kevin Mahoney, Deputy Attorney General Sandra Wagner, Administrative Specialist III

MEMBERS ABSENT

ALSO PRESENT

Jessica Williams, Administrative Specialist II Jennifer Witte, Administrative Specialist II Andrew Taylor, Esq. Doug Doyle, Real Estate Education Committee

CALL TO ORDER

Mr. Harrington called the meeting to order at 1:00 p.m.

REVIEW OF MINUTES

Mr. Staton made a motion, seconded by Mr. Brannon, to approve the minutes of the meeting held on August 8, 2013. By unanimous vote, the motion carried.

NEW BUSINESS

Education Committee Report

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The Commission reviewed the minutes from the Education Committee meeting held on September 5, 2013. Ms. Jessica Williams went over the minutes since the Chairperson of the Education Committee couldn't make the meeting. Ms. Williams asked the Commission if the Chairperson from the Education Committee needed to come to all the Commission meetings or just when their minutes have information on there that the Education Committee felt needed to be explained to the Commission. Mr. Harrington and Mr. Allamong feel that the Chairperson from the Education Committee should always be present at the Commission meetings regardless of what is in their minutes. Mr. White and Mr. Staton are opposed to having the Chairperson come to every meeting if there is nothing in the minutes that stands out and that really needs to be brought to the Commission for review.

Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted

Mr. White made a motion, seconded by Mr. Brannon, to approve to the education approvals submitted to the Education Committee. By unanimous vote, the motion carried.

Applications for Licensure

Ratification of Salesperson Applications

Mr. Staton made a motion, seconded by Mr. Brannon, to ratify the following applications for salespersons:

Christina Folz, Prudential Fox & Roach Real Estate, Newark, DE

Kirstie Schnetzer, Patterson Schwartz, Middletown, DE

Abby Clark, 1st Choice Properties, LLC, Bethany Beach, DE

Ruslana Stoykova, RE/MAX Associates, Lewes, DE

Frank Pingatore III, Prudential Fox & Roach, Hockessin, DE

Corey Nilsson, Patterson Schwartz, Hockessin, DE

Tammy Rossi, Weichert Realtors, Wilmington, DE

Tondalia Cliett, Keller Williams Realty, Wilmington, DE

Melissa Fowler, Prudential Fox & Roach, Newark, DE

Marcus Isaac, Prudential Fox & Roach, Newark, DE

Jeanne DiSanto, Patterson Schwartz, Wilmington, DE

Megan Hudson, Harrington ERA Realty, Inc., Dover, DE

Patricia Grant, Long & Foster Real Estate, Wilmington, DE

Elizabeth Goldman, Weichert Realtors, Chadds Ford, PA

William Makowski, Prudential Gallo Realtors, Rehoboth Beach, DE

Nicholas Theofiles, Coldwell Banker Residential Brokerage, Salisbury, MD

Peter Jamieson, Long & Foster Real Estate, Inc., Bethany Beach, DE

Grace Nelson, Ocean Atlantic Sotheby's International Realty, Rehoboth Beach, DE

Michael Kelczewski, Keller Williams Realty, Wilmington, DE

Michael Geletej, Coldwell Banker, Bethany Beach, DE

Carl Frampton, RE/MAX Associates, Wilmington, DE

Edward Armour, Partners Realty, Middletown, DE

Jennifer Carter, Keller Williams Central Delaware, Dover, DE

Phillip Martin, Coldwell Banker Resort Realty, Rehoboth Beach, DE

Laura McVicker, Coldwell Banker Residential Brokerage, Ocean City, MD

Frank Livaudais, Jr., Keller Williams Select Realtors, Ellicott City, MD

Bruce Cain, Prudential Fox & Roach, Newark, DE

Harry Brick, Realty Mark Concord, Wilmington, DE

Sean Gwinner, Keller Williams Realty, Wilmington, DE

Christopher Black, Prudential Fox & Roach, Newark, DE

Jennifer Clauges, Coldwell Banker Resort Realty, Rehoboth Beach, DE

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Lisa Barros, Ocean Atlantic Sotheby's, Rehoboth Beach, DE Khusbu Joshi, Patterson Schwartz, Hockessin, DE Jeff Uhlendorff-Springfield, Long & Foster Real Estate, Inc., Rehoboth Beach, DE Molly Petrillo, Patterson-Schwartz, Greenville, DE Bradley Van Dalen, Keller Williams Realty at the Beach, Rehoboth Beach, DE*

By unanimous vote, the motion carried.

Review of Salesperson Applications

There were no new Salesperson Applications to review for September.

Review of Broker and Associate Broker Applications

The Commission reviewed the associate broker's application of Wilfrieda Vleugels. Mr. Staton made a motion, seconded by Mr. White, to approved Ms. Vleugels' application. By unanimous vote, the motion carried.

The Commission reviewed the associate broker's application of James Ryder. Mr. Staton made a motion, seconded by Mr. White, to approve Mr. Ryder's application. By unanimous vote, the motion carried.

The Commission reviewed the broker's application of Raymond Gaber. Mr. Staton made a motion, seconded by Ms. O'Brien, to contingent approve Mr. Gaber's application. Once the documentation is received at the office his license can be issue. By unanimous vote, the motion carried.

Review of Applications for Reinstatement

The Commission reviewed the application of Debra Portale for reinstatement of a salesperson's license. Mr. White made a motion, seconded by Mr. Whitfield, to approve Ms. Portale's reinstatement application upon successful passing of the both exams. By unanimous vote, the motion carried.

The Commission reviewed the application of Cory Lonberger for reinstatement of a salesperson's license. Mr. White made a motion, seconded by Mr. Whitfield, to approve Mr. Lonberger's reinstatement application upon successful passing of the Delaware State Exam. By unanimous vote, the motion carried.

The Commission reviewed the application of Mohammad Sharar for reinstatement of a salesperson's license. Mr. White made a motion, seconded by Mr. Whitfield, to approve Mr. Sharar's reinstatement application upon successful passing of the Delaware State Exam. By unanimous vote, the motion carried.

Review of Applications for New Office

The Commission reviewed the application of NRS Referral Services, LLC for main office. Mr. Whitfield made a motion, seconded by Mr. White, to approve this main office application. By unanimous vote, the motion carried.

The Commission reviewed the applications of Lanard & Axibund, LLC d/b/a Colliers International for relocation of office. Mr. Whitfield made a motion, seconded by Mr. White, to approve this relocation of office application. By unanimous vote, the motion carried.

The Commission reviewed the application of Henlopen Homes for main office. Mr. Whitfield made a motion, seconded by Mr. White, to approve this main office application. By unanimous vote, the motion carried.

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Status of Complaints

Complaint No. 02-20-12 - closed by Investigator

Correspondence from Mr. William Fitzgerald

Ms. Wagner advised Mr. Fitzgerald to send correspondence to the Commission so that the correct information could be given to Mr. Fitzgerald on his question about transactions. The Commission reviewed and stated that Mr. Fitzgerald would need to submit with his application 30 detailed transactions whether they are sales or lease.

OLD BUSINESS

Re-review of Tabled Application for Adam Ksebe

Mr. Ksebe submitted the additional documentation that the Commission asked him for so the Commission could further review his application. Mr. Whitfield made a motion, seconded by Mr. McCann, to approve Mr. Ksebe's application for a salesperson. By unanimous vote, the motion carried.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

Mr. Harrington spoke about his meeting with Mr. James Collins, Director of Professional Regulation about the memorandum he submitted to the Commission at the meeting in August. Mr. Harrington stated that he is waiting on Mr. Collins to set up another meeting about having reciprocity with continuing education with the surrounding states.

PUBLIC COMMENT

Ms. Jessica Williams went through the seminar evaluations while the Commission meeting was taking place and stated that the evaluations were stellar.

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, October 10, 2013 at 9:00 a.m.

<u>ADJOURNMENT</u>

Mr. Brannon made a motion, seconded by Mr. McCann, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 1:25 p.m.

Respectfully submitted,

Sandra Wagner

Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.